



MASTER AGREEMENT #010726
CATEGORY: Transportation Services Payment Solutions
SUPPLIER: Usio, Inc.

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, Staples, MN 56479 (Sourcewell) and Usio, Inc., 3611 Paesanos Parkway, Suite 300, San Antonio, TX 78231 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article 1:
General Terms

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on April 8, 2030, unless it is cancelled or extended as defined in this Agreement.
1. **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 2. **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #010726 to Participating Entities. In Scope solutions include:
1. Sourcewell is seeking proposals for Transportation Services Payment Solutions. Awards under this solicitation for Transportation Services Payment Solutions will be in two (2) categories.
 - a. **Category 1:** Prepaid transportation services payment solutions:
 - i. Physical and/or virtual prepaid cards, accounts, and digital wallets that can be funded from multiple sources, such as:
 - i. End user deposited funds (both pre-tax and post-tax);
 - ii. Employer sponsored programs funding transportation services;
 - iii. Community programs funding end users who meet specific criteria such as income-based programs; and,
 - iv. Community programs targeting specific types of use cases such as commuter incentive programs.
 - ii. Complementary Transportation Services Payment Back office, account management, and platform services, such as:
 - i. Account management interfaces for entities and end users, including mobile applications;
 - ii. Real-time transaction monitoring and reporting;
 - iii. Autoloading and auto-disbursement of funds at regular intervals;
 - iv. End-user intake and sign-up services;
 - v. Marketing and advertising of program services;
 - vi. Advertising revenue services;
 - vii. Data analytics and performance analysis;
 - viii. Merchant Category Code and other use restrictions and limitations management;
 - ix. Customer service and support for all stakeholders;
 - x. Regulatory compliance services;
 - xi. Facilitation, generation, and support of periodic reporting for standard and custom reports; and,

- xii. Integration of payment solutions and access for use of transportation services with existing and future mobility platforms, such as: transit, rideshare, taxi, and micro-mobility.
 - iii. Proposals in Category 1 may include complementary products and services from Category 2 if their **primary offering is Category 1 products and services.**
- 8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.
- 11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcwell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.
- 12) **Open Market.** Supplier's open market pricing process is included within its Proposal.
- 13) **Supplier Representations:**
 - a. **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
 - b. **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
 - c. **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.
- 14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcwell if it enters a bankruptcy proceeding at any time during the term of this Agreement.
- 15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any

Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

- 16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to “federal” should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier’s Included Solutions with United States federal funds.
- a. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.
 - b. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

- c. **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.
- d. **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.
- e. **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.
- f. **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently

debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

- g. **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).
- h. **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.
- i. **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.
- j. **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.
- k. **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.
- l. **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

- m. **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.
- n. **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.
- o. **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.
- p. **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.
- q. **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.
- r. **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.
- s. **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.
- t. **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

**Article 2:
Sourcewell and Supplier Obligations**

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included

Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.

- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
- Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;
 - Provide sufficient detail to justify the requested change;
 - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
 - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
- Maintenance and management of this Agreement;
 - Timely response to all Sourcewell and Participating Entity inquiries; and
 - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.
- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);

- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
 - Participating Entity Contact Email Address;
 - Participating Entity Contact Telephone Number;
- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
 - 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
 - 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
 - 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.
 - 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.

- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.
- 18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.
- 19) **Grant of License.**
- a) **During the term of this Agreement:**
- i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.
- ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

- b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.
- c) **Use; Quality Control.**
- i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
 - ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.
- d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.
- 20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.
- 21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- 22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed

operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.

- \$1,500,000 each occurrence Bodily Injury and Property Damage
- \$1,500,000 Personal and Advertising Injury
- \$2,000,000 aggregate for products liability-completed operations
- \$2,000,000 general aggregate

- b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
- c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
- d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.
- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

- 23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- 24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3:
Supplier Obligations to Participating Entities


The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.


- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all costs specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.
- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.
- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.

- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Usio, Inc.

Signed by:

 C0FD2A139D06489...

DocuSigned by:

 629490B3D65E402...

By: _____
 Jeremy Schwartz
 Title: Chief Procurement Officer

By: _____
 Jerry Uffner
 Title: SVP Head of Card Issuing

Date: 5/5/2026 | 2:24 PM CDT

Date: 5/5/2026 | 1:24 PM CDT

RFP 010726 - Transportation Services Payment Solutions

Vendor Details

Company Name: Usio Inc.
Does your company conduct business under any other name? If yes, please state: FiCentive (Prepaid Division of Usio Inc.)
Address: 3611 Paesanos Parkway
Suite 300
San Antonio, TX 78231
Contact: Kelly Moore
Email: kelly.moore@usio.com
Phone: 210-249-4100
HST#: EIN 98-0190072

Submission Details

Created On: Tuesday December 09, 2025 14:19:33
Submitted On: Tuesday January 06, 2026 16:54:18
Submitted By: Eddie Mungai
Email: eddie.mungai@mocafi.com
Transaction #: b0ea48f0-9011-4512-b229-49aa754d7488
Submitter's IP Address: 69.15.33.74

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcwell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond “N/A” if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcwell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer’s corporate organization affiliation.

Line Item	Question	Response *
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Usio, Inc.
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcwell? Y or N.	Yes.
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcwell).	Usio, Inc. will be responsible for executing the master agreement with Sourcwell. Usio, Inc. subsidiaries include the following: - Billx.com, Inc. - ZBill, Inc. - Ficentive, Inc. - Usio Output Solutions Alta Planning + Design, Inc. will be a subcontractor responsible for offering and performing delivery of solutions for this proposal.
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Unique Entity ID (SAM): JYBPRUUBD5X1
5	Provide your NAICS code applicable to Solutions proposed.	522320 – Financial Transactions Processing, Reserve, and Clearinghouse Activities
6	Proposer Physical Address:	Usio's corporate headquarters address is as follows: 3611 Paesanos Parkway Suite 300 San Antonio, TX 78231
7	Proposer website address (or addresses):	Usio's website URL: www.usio.com
8	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer):	Name: Kyle Ruschman Title: Vice President of Sales & Business Development Address: 3611 Paesanos Parkway, Suite 300, San Antonio, TX 78231 Email: kyle.ruschman@usio.com Phone: (859) 803-0008
9	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Name: Kyle Ruschman Title: Vice President of Sales & Business Development Address: 3611 Paesanos Parkway, Suite 300, San Antonio, TX 78231 Email: kyle.ruschman@usio.com Phone: (859) 803-0008
10	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	No other contacts are associated with this proposal.

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

Line Item	Question	Response *
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<p>11</p>	<p>Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.</p>	<p>Usio, Inc. (NASDAQ ticker symbol: USIO), founded in 1998 and headquartered in San Antonio, Texas, is a leading integrated payment solutions provider. Usio also has offices in Austin, TX, and an office in Nashville, TN. There are 108 full-time employees, including 28 team members who support the card-issuing business unit. We process over \$4 billion in payments annually and have been a trusted prepaid card program manager since 2008, operating as an agent of Sunrise Banks, N.A.</p> <p>As a Nacha-Certified fintech leader, we've developed embedded payments solutions that propel businesses toward growth. With customizable payment acceptance, card issuing, bill printing, mailing, electronic billing, and cutting-edge payment facilitation technology, Usio streamlines the payment process by crafting our products and services with the client's needs in mind.</p> <p>At Usio, we believe powerful technology should be matched by exceptional service. We operate according to these core values:</p> <ol style="list-style-type: none"> 1) Service That Redefines Partnership: Service isn't a department at Usio—it's our identity. We anticipate needs before they arise and solve challenges before they exist. We don't react; we lead. When you work with Usio, you gain a team that moves at the speed of your ambition. 2) Precision Meets Performance: We combine fast, secure systems with a human touch to transform technical complexity into operational clarity. 3) Impact Without Limits: We empower organizations, from municipalities to global enterprises, to scale and adapt with solutions built to win. <p>The Usio executive leadership team brings over 75 years of combined experience in payments, compliance, and financial technology, ensuring strategic oversight and operational excellence.</p> <p>Usio is proud to partner with Alta Planning + Design. Alta was founded in 1996 when communities were calling for safer streets for people walking and bicycling, as the non-motorized transportation movement developed in North America. Alta pioneered the field of active transportation, evolving its planning and design work into a visionary practice that empowers people to live active, healthy lives and gets them where they need to go. With staff located across the US and Canada, Alta has evolved its practice into a forward-thinking, sustainable transportation company. Alta works to mitigate climate change and advance safety and social justice through sustainable mobility. Alta connects people to places by providing solutions across the disciplines of planning, design, engineering, education and encouragement programs, and community engagement.</p> <p>Alta acquired UrbanTrans North America in February 2024, which was a transportation planning and behavior change firm specializing in Transportation Demand Management (TDM) with over 30 TDM experts in planning, programs, and marketing. This acquisition significantly expands Alta's existing services, delivering TDM plans and policy enhancements, mode-shift programs, behavior-change campaigns, and community outreach projects that promote alternatives to driving alone, including transit, ridesharing, active modes, and micromobility.</p> <p>We support public agencies, employers, and regional partners with end-to-end services—from program strategy and transportation options initiatives to outreach, branding, and performance evaluation—making us well-suited to Sourcewell participating entities.</p> <p>Our in-house marketing, communications, and design teams translate complex programs into clear, accessible, and engaging campaigns, reaching tens of thousands of individuals annually across rural, suburban, and urban contexts. Alta brings directly applicable expertise in commuter benefits, mobility incentives, and neighborhood-, school-, and employer-based campaigns. This experience enables Alta to help Sourcewell participating entities deploy scalable, adaptable programs that align with local policies and funding structures while leveraging the efficiency of the Sourcewell cooperative contract.</p> <p>Alta espouses the following core values:</p> <ol style="list-style-type: none"> 1) We are a mission-driven organization. 2) We value collaborative culture. 3) We create excellent products. 4) We offer multi-disciplinary solutions. 5) We are committed to sustainable growth. <p>Alta has over 30 years of experience, with more than 250 staff members.</p>
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12	<p>What are your company's expectations in the event of an award?</p>	<p>Following the contract award, our goal will be to have the first program with a participating entity launched by Oct. - Nov. 2026. To achieve this goal, see below for a high-level timeline that outlines the key workflows and activities:</p> <p>Proposed 2026 Timeline for a Standard/No-Customization Program*</p> <ul style="list-style-type: none"> - May (4 weeks): Contracting - Contract award + negotiations - June (6 weeks): Marketing - Launch multi-channel outreach campaign to U.S. transportation stakeholders - July (6-8 weeks): Sales - Complete all sales cycle stages—from prospecting to closing—with first participating entity - Sept. (4-8 weeks): Set-up - Program design + implementation - Oct. - Nov.: Program Launch <p>*The above timeline doesn't reflect a customized program requiring development work. We will work with the client to thoroughly scope customization requests and propose an updated, achievable project timeline.</p> <p>We also anticipate that many Sourcewell member agencies will first need to identify how a transportation program of this scale can be funded, and thoughtfully integrate it into their strategic planning, program development, and annual budget processes.</p> <p>We will work proactively with our current clients and prospective Sourcewell members to help them understand the contract, define appropriate scopes of work, and identify opportunities to incorporate these services into upcoming budget cycles or discretionary funding allocations.</p>
13	<p>Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.</p>	<p>Please see the financial statements attached in the Financial Strength and Stability section (see the "Form 10Q_usio20250930_10q" file in the "Financials" folder uploaded to the "Financial Strength and Stability" section of the Sourcewell portal, for the Usio financial statements)</p> <p>Usio's financials can be accessed from either of these two locations:</p> <ol style="list-style-type: none"> 1) Usio's SEC filings: https://www.sec.gov/edgar/browse/?CIK=1088034&owner=exclude 2) Usio's website: https://usio.com/financial-reports-usio-documentation/
14	<p>What is your US market share for the Solutions that you are proposing?</p>	<p>Usio has approximately 15-20% of the market share for the transportation industry. A few key programs driving our market leadership are the following:</p> <ol style="list-style-type: none"> 1) Easy Trip Mastercard program with King County Metro (Alta was the implementation partner) 2) Community Housing Development Corporation (CHDC) electric vehicle charging program with the California Air Resources Board, a statewide program 3) GO Card with San Mateo County
15	<p>What is your Canadian market share for the Solutions that you are proposing?</p>	<p>Usio does not operate in the Canadian market, so our market share is 0%.</p>
16	<p>Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.</p>	<p>There are no bankruptcy proceedings.</p>
17	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b).</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>Usio is a service provider. Our sales/business development and service teams are highly diligent and deeply engaged, allowing us to deliver attentive, hands-on support. This model promotes efficiency, accountability, and a strong alignment with our clients' objectives. Usio's sales and service teams are Usio employees. Usio does not have a dealer network. Usio plans to leverage Alta Planning's nationwide sales force if successfully awarded the contract.</p> <p>Usio's sales partner, Alta Planning + Design (Alta), is a service provider. Alta is a transportation planning consulting firm focused on increasing access and mobility for all users. Alta consultants and subject matter experts serve as both a sales and service force and are full-time employees of Alta. Alta operates under an integrated model in which the same staff who support client outreach and project scoping are directly involved in service delivery. This approach ensures continuity, technical accuracy, and clear accountability from initial engagement through implementation.</p> <p>Alta does not use a dealer or reseller network. All complementary program development, implementation, and marketing services proposed under this RFP are delivered directly by Alta employees. Clients work directly with a designated project manager and delivery team, ensuring timely communication and consistent service throughout the life of the project.</p>
18	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually</p>	<p>Usio and its operating partners are committed to providing its clients and cardholders with the financial services industry's highest compliance standards. We do so by maintaining strict, robust compliance with data security and financial regulatory</p>

held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.

standards.

A comprehensive list of our operating partners is below:

- Sunrise Banks, N.A.: Sunrise Banks is our sponsor Bank
- Mastercard: Mastercard is our card network and operates the 'rails' on which cardholders' transactions are executed. Mastercard also performs daily settlements with Sunrise Banks.
- Perfect Plastic Printing: Perfect Plastic Printing is our card manufacturer. Usio utilizes Perfect Plastic Printing for card printing and shipping across its portfolio of programs.
- Arroweye: Arroweye is our other card manufacturer. Usio utilizes Arroweye for card printing and shipping across its portfolio of programs.
- Ubiquity: Ubiquity is our customer service vendor. Usio's customer service operator provides the following services: live-agent call center, Interactive Voice Response (IVR) telephony system, and online customer support.
- Alta Planning + Design: Alta is an urban planning, design, and engineering consulting firm, specializing in Transportation infrastructure. Alta has deep transportation stakeholder relationships across the U.S. and will lead our sales and marketing strategy.

The following entities are FDIC-Insured and/or compliant:

- Sunrise Banks, N.A. (see the "Sunrise Banks FDIC Info" file in the "Licenses & Certificates" subfolder, located in the "Additional Supporting Documents" zip file attachment uploaded to the "Upload Additional Document" section of the Sourcewell portal, for the FDIC certificate info.)
- Usio, Inc.: Usio complies with Sunrise Bank's regulatory requirements and has established policies and processes to ensure its operations and activities align with them.

The following entities are Payment Card Industry Data Security Standard (PCI DSS) Compliant:

- Usio, Inc. (see the "USIO_PCI-dss-4-policy" file in the "Licenses & Certificates" subfolder, located in the "Additional Supporting Documents" zip file attachment uploaded to the "Upload Additional Document" section of the Sourcewell portal, for the PCI DSS certificate)
- Sunrise Banks, N.A.
- Mastercard
- Perfect Plastic Printing
- Arroweye
- Ubiquity

The following entities are SOC 2 Type II Compliant:

- Usio, Inc. (see the "Usio Inc. SOC2 Type II Management Assertion Letter" file in the "Licenses & Certificates" subfolder, located in the "Additional Supporting Documents" zip file attachment uploaded to the "Upload Additional Document" section of the Sourcewell portal, for the assertion letter)
- Sunrise Banks, N.A.
- Mastercard
- Perfect Plastic Printing
- Arroweye
- Ubiquity

The following entities are compliant with the Mastercard Global Vendor Certification Program:

- Perfect Plastic Printing (see the "PCI Logical Security AOC 2024-2025" and "PCI Physical Security AOC 2024-2025" files in the "Licenses & Certificates" subfolder, located in the "Additional Supporting Documents" zip file attachment uploaded to the "Upload Additional Document" section of the Sourcewell portal, for the Perfect Plastic Printing compliance documents)
- Arroweye (see the "Arrow-USA-LasVe(90886)_20250325_Annual-Certificate_DB" and "PCI_Card_Production_Logical_AOC_v3_2025_Arroweye-TE" files in the "Licenses & Certificates" subfolder, located in the "Additional Supporting Documents" zip file attachment uploaded to the "Upload Additional Document" section of the Sourcewell portal, for the Arroweye compliance documents)

Alta Planning certifications and licenses:

Several staff members are Transportation Demand Management Certified Professionals (TDM-CP). Transportation Demand Management (TDM) is a set of strategies and programs designed to influence how, when, and why people travel in order to improve system efficiency, reduce congestion and emissions, and expand access to mobility options. TDM-CPs bring nationally recognized expertise in applying these strategies in real-world settings. (see the "Emily Britt Haar-(TDM-CP)" file in the "Licenses & Certificates" subfolder, located in the "Additional Supporting Documents" zip file attachment uploaded to the "Upload Additional Document" section of the Sourcewell portal, for Emily Britt Haar's TDM-CP certificate).

19	Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	There are no debarments or suspensions across Usio, Inc. Usio is publicly traded and listed on the NASDAQ stock exchange (NASDAQ ticker symbol: USIO).	*
20	Describe any relevant industry awards or recognition that your company has received in the past five years.	<p>Usio was the winner of the Top 25 Payment Technology Companies of 2024 from the Financial Technology Report and was also a winner of the "Greatest Place to Work." Here are the links:</p> <ul style="list-style-type: none"> - https://thefinancialtechnologyreport.com/the-top-25-payment-technology-companies-of-2024/ - https://www.greatplacetowork.com/certified-company/7089199 <p>Usio has been invited, on several occasions, to New York City to ring the bell at the Nasdaq Stock Exchange in Times Square.</p> <p>Usio has been recognized for its unwavering, steadfast commitment and generosity to the community. The community-based organizations that have recognized Usio for its community leadership are Operation Homefront, SaM Ministries, Leukemia and Lymphoma Society, and the UTSA Scholarship Fund.</p>	*
21	What percentage of your sales are to the governmental sector in the past three years?	Usio estimates that approximately 30% of our card programs involve payment distributions within the government sector over the past three years.	*
22	What percentage of your sales are to the education sector in the past three years?	Usio estimates that approximately 10% of our card programs involve payment distributions from the education sector.	*
23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	<p>Usio currently does not have any direct state cooperative purchasing agreements. However, we are a subcontractor to a few clients that do have state cooperative purchasing agreements; they include eRenewable LLC and 791 Purchasing Cooperative.</p> <p>Annual disbursement volumes for those clients are relatively small compared to Usio's overall disbursement volume.</p>	*
24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	Usio currently does not have any GSA contracts or SOSA today.	*

Table 2B: References/Testimonials

Line Item 25. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
City of Oakland	Colin Piethe	510-238-6109	*
Clean Cars 4 All (CC4A)	Virgil Looney	510-221-2627	*
King County Metro	Nicholas Abel	206-263-8213	*

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company’s capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
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26	Sales force.	<p>Note: Usio plans to leverage Alta Planning's sales force.</p> <p>Alta has the organizational capacity, geographic reach, and staffing model to effectively serve Sourcewell participating entities across the U.S. We support public-sector clients at the local, regional, and national levels through a distributed network of offices and a highly experienced consulting staff.</p> <p>Network Locations and Geographic Coverage: Alta employs more than 250 staff, including 40 transportation program development and evaluation, marketing, graphic design and communications, and outreach and community engagement professionals who will provide these complementary services. Our staff spans across 23 offices throughout the US. Our team has direct project and client experience in all 50 U.S. states, enabling us to quickly adapt to regional transportation contexts, funding structures, and regulatory environments (see the ""Alta_Office Locations"" file in the ""Marketing"" folder, uploaded to the ""Marketing Plan/Sample"" section of the Sourcewell portal, for Alta's 23 US Office locations). Through this work, we maintain strong relationships with current and prospective Sourcewell member agencies and are regularly engaged in the planning, policy, and decision-making forums where transportation investments are shaped, positioning us to effectively introduce and leverage this contract with the appropriate stakeholders.</p> <p>Sales and Service Workforce: As a transportation planning consulting firm, Alta does not maintain a separate or third-party dealer network. All sales and service functions are performed by direct employees of Alta. Our consultants and subject matter experts collectively serve as both our sales and service force, ensuring technical expertise is embedded throughout the client engagement process.</p> <p>Business Development: A subset of senior consultants and subject-matter experts support business development, client outreach, and project scoping. These individuals are deeply embedded in transportation planning practice and maintain ongoing relationships with public-sector clients, enabling informed discussions around agency needs, funding constraints, and implementation timelines. They work directly with participating entities to translate policy goals and program concepts into clearly defined scopes of work and cost estimates aligned with the Sourcewell contract, ensuring a smooth transition from initial engagement to project delivery.</p> <p>This consultant-led approach is supported by an internal business development team that provides coordination, market intelligence, and strategic outreach support. The business development team is geographically focused and works closely with consultants through regular meetings to identify opportunities, track prospective clients, and align outreach efforts. Following contract award, we would actively leverage this internal network to strategically embed the Sourcewell contract into ongoing client engagement, planning discussions, and program development conversations, ensuring consultants are consistently positioned to align the Transportation Payment Solutions offerings with Sourcewell agency priorities and emerging opportunities.</p>
27	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	<p>Usio and Alta will be the only parties responsible for delivering solutions for this bid. No dealers, distributors, or resellers will be involved. (Refer to the Question 17 response to view Usio's full list of operating partners that will assist with the delivery of Usio's payment platform)</p>
28	Service force.	<p>Usio has 118 full-time employees, working across multiple functional areas and lines of business. Specific to Usio's card issuance/prepaid business, it has 28 full-time employees, spanning across business development, implementation, customer service, operations, marketing, and product and technology. (See the "2025 Usio Card Issuing Org" file in the "Org Chart" subfolder, located in the "Additional Supporting Documents" zip file attachment uploaded to the "Upload Additional Document" section of the Sourcewell portal, for the Usio organizational chart highlighting the key team members who will support the participating entities).</p>

<p>29</p>	<p>Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.</p>	<p>Usio is proud to present its Debit Card Portal (DCP) and Usio Card Portal (UCP), providing participating entities with a self-service portal to perform a variety of program administration actions.</p> <p>The first step in the card ordering process is for a Usio team member to train, onboard, and provide administrative access to the participating entity (user). Once the user has access to the UCP, it can immediately begin performing the following actions:</p> <ol style="list-style-type: none"> 1. Order physical and virtual cards (including bulk card orders and/or individual card orders) 2. Assign user and access rights 3. Track shipment statuses of bulk orders 4. Fund cards (one-time, recurring, or scheduled payments) 5. Lock cards 6. Move funds between cardholder accounts 7. Unload cards <p>Below is an in-depth description of the UCP's features:</p> <p>User Access Rights: The UCP allows the administrative user to add, remove, and adjust specific access and permission rights for select team members.</p> <p>Card Ordering: The UCP is designed for large-scale card ordering efficiency, enabling users to perform bulk actions for card creation (physical and virtual cards). The UCP supports card orders of any volume. To place a bulk order, the user simply uploads a completed .csv file with the requisite cardholder information (see the ""UCP card order template"" file, located in the ""Usio Transaction Document Samples"" zip file uploaded to the ""Standard Transaction Document Samples"" section of the Sourcewell portal, for a sample .csv file). This process enables rapid deployment of hundreds or thousands of physical or virtual cards 24/7. Any requested volume of physical cards can be printed and shipped within two (2) business days, either in bulk to a central location or directly to cardholders' homes.</p> <p>Load Cards: The UCP provides users with two methods to load cards:</p> <ol style="list-style-type: none"> 1. Upload the payment file to immediately fund cards with one-time payments 2. Use the UCP's scheduler feature to schedule batch funding requests for specific days and times <p>Reload Cards: The UCP allows for the participating entity to schedule recurring loads for a consistent dollar amount.</p> <p>Other Features: The UCP gives the user the ability to update cardholder information (e.g., phone number, address, etc.), issue replacements for lost or stolen cards, or facilitate fund transfers from an existing card to a new one.</p> <p>Lock Cards: The UCP allows the user to lock cards as needed by searching for the card and selecting the lock option. The change will be applied in real time.</p> <p>Retrieve Funds: The UCP gives the user the option to retrieve/unload funds from individual cardholder accounts. For a bulk unloading request, the Usio operations team will be responsible for handling this request.</p>
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<p>30</p>	<p>Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.</p>	<p>Comprehensive customer service is provided through multiple channels, including self-service, automated Interactive Voice Response (IVR), and live-agent support.</p> <p>Self-Service Support</p> <p>A library of support articles is available online. These existing support articles can be customized.</p> <p>Self-serve support is also available through our cardholder web-based and mobile applications, including the ability to:</p> <ol style="list-style-type: none"> 1) Temporarily disable cards, 2) Reissue lost or stolen cards, 3) Reset/update card PIN, 4) Activate cards, or 5) View card balance and transactions. <p>Automated Support via IVR</p> <p>We offer an automated Interactive Voice Response (IVR) service that allows cardholders to:</p> <ol style="list-style-type: none"> 1) Activate cards, 2) Set/reset their PIN, 3) Check their card balance, or 4) Transfer to a live customer support agent. (This service is available 24/7/365 in both English and Spanish via a toll-free 800-number) <p>We also provide cardholders the ability to receive near real-time text (SMS) alerts after every card account transaction, load, or withdrawal. The SMS alert includes the transaction description, amount, and the current balance on the card account following the transaction. The cardholder can elect to opt in or opt out of these notifications.</p> <p>Live Agent Support via Phone, Chat, and Email</p> <ul style="list-style-type: none"> - Phone: We provide complimentary live-agent support for cardholders via a toll-free 800-number and online chat. Our agents are available to assist with account issues, answer questions, and provide general information. Our support center operates Monday through Friday from 7:00 a.m. to 7:00 p.m. Central Time. We also partner with a third-party provider, Ubiquity, for overflow telephone support. If required, this partnership allows us to expand customer service availability to 24/7. - Bilingual Support: We offer customer service in both Spanish and English, and any expanded hours would also offer bilingual customer support. - Email: Email customer support will be handled through a dedicated email address. <p>Service Level Agreements</p> <ul style="list-style-type: none"> - Abandon Rate: 7% or less - Call Wait Time: 60 seconds or less - Customer Call Handling: 80% within 60 seconds - Email Inquiry: Initial acknowledgment by the end of the business day, with a full resolution within a maximum of three (3) business days <p>Our issuing bank, Sunrise Banks, mandates that both our internal customer service agents and our call center vendor, Ubiquity, adhere to the aforementioned service levels. To ensure compliance, Usio provides Sunrise with regular performance reports. Furthermore, the bank conducts annual audits of our service metrics, which include a comprehensive review of emails, chats, and recorded calls in both English and Spanish.</p>
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31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities.	<p>Usio's payments platform is engineered to optimize the customer experience. Our commitment is to provide quick, seamless, and digital access to funds.</p> <p>We pioneered virtual card delivery, enabling cardholders to immediately transact online or in person. We've taken this further as one of the first card issuers to offer direct provisioning to mobile wallets (e.g., Apple Pay, Google Pay, Samsung Pay). This gives cardholders the convenience of paying at brick-and-mortar locations immediately after receiving their card via SMS, without needing to wait for the delivery of a physical card.</p> <p>While we champion a digital-first approach, we firmly believe in cardholder choice. Our platform empowers cardholders with agency, making it simple to request a physical card at any time from our mobile or web-based apps.</p> <p>To maximize adoption and utilization, Alta leverages a deep understanding of transportation agencies and their riders to implement comprehensive residential outreach strategies. Alta's work on the King County Universal Basic Mobility Program serves as a marquee example of how targeted outreach directly drives the achievement of program goals.</p>	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	Usio is not currently able to provide its products and services to Sourcewell participating entities in Canada.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	Although our cards may be used everywhere Debit Mastercard is accepted, including internationally, Usio may only distribute cards to those who reside in the United States and the US territories, including Puerto Rico, U.S. Virgin Islands, Guam, American Samoa, and the Northern Mariana Islands.	*
34	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	All participating entities that successfully complete our due diligence process will have full access to Usio Solutions.	*
35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	<p>Participating entities in Hawaii, Alaska, and U.S. territories will have unrestricted, full access to our payments platform and products.</p> <p>Programs that are exclusively funded by the participating entity--in which cardholder deposits are not permitted--do not require cardholder Personal Identifiable Information (PII) (e.g., name, address, date of birth, and SSN) to get access to the account.</p> <p>Alternatively, Usio offers General Purpose Reloadable (GPR) cards and payroll products, in which personal funds may be loaded. GPR and payroll cards require cardholders to provide their name, address, date of birth, and SSN to open the account. Usio has decided not to propose this specific product for the current transportation solicitation. However, for participating entities that are looking to launch non-transit programs, Usio offers a diverse range of products designed to meet various needs.</p>	*
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes, Usio contracts with many nonprofit partners and organizations, and will be happy to extend terms to any nonprofit entity.	*

Table 4: Marketing Plan (50 Points)

Line Item	Question	Response *
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<p>37</p>	<p>Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.</p>	<p>Alta and Usio will promote this Sourcewell opportunity by proactively leveraging our existing national network of transportation professionals and decision-makers—one of our strongest assets for effectively introducing new programs and procurement pathways. Through longstanding relationships with public agencies, regional partners, and industry stakeholders, Alta is consistently engaged in the planning, policy, and program development conversations where transportation investments are shaped. This relationship-based foundation is complemented by a coordinated marketing strategy that balances proactive outreach with reactive inbound marketing, ensuring agencies can both be directly informed of the opportunity and easily discover it when seeking solutions.</p> <p>Following contract award, Alta will activate its internal network of project managers and business development-focused professionals located throughout the country. This network—further detailed in the Sales Force section of this response (refer to Question 26)—is geographically focused across the East Coast, Southern California, Northern California, the Mountain West and Southwest regions, and the Pacific Northwest, and maintains direct working relationships with project managers in each region. This distributed structure enables Alta to engage locally while coordinating nationally (see attached "Alta Office Locations" file in the "Marketing" folder uploaded to the "Marketing Plan/Sample" section of the Sourcewell portal). These teams meet weekly to identify current and emerging opportunities, priority clients, and transportation funding sources relevant to existing and prospective clients. The Sourcewell opportunity will be embedded into these regular discussions to ensure consistent internal awareness and strategic alignment. As a result, both project managers and business development staff will be positioned to identify agencies for whom the contract is a strong fit and to introduce it during planning, policy, and program development conversations.</p> <p>Alta will leverage its external communications program to support inbound engagement and thought leadership. This includes newsletters, blog posts, and white papers highlighting innovative transportation programs and incubator projects. Sourcewell-related content will be distributed to targeted client audiences and promoted across social media platforms, particularly LinkedIn and Instagram, where conference presentations, follow-up materials, and transportation payment solutions can be amplified. This approach ensures program information reaches key decision-makers and stakeholders efficiently and strategically.</p> <p>In addition, Alta will develop marketing materials tailored specifically to this Sourcewell opportunity to support both proactive outreach and inbound discovery. These materials will include a concise one-page overview describing the contract and eligible services, a Sourcewell-specific landing page on Usio's website outlining scope and procurement pathways, and a white paper focused on applicable program models and implementation considerations. Alta and Usio will also leverage client case studies to demonstrate real-world applications and outcomes to prospective Sourcewell members, including examples from state and local transportation agencies (see the "SDOT Flip Your Trip" file in the "Case Study" file, located in the "Additional Supporting Documents" zip file uploaded to the "Upload Additional Document" section of the Sourcewell portal, for the Seattle Department of Transportation case study). An accompanying search engine optimization (SEO) strategy will be used to increase visibility and engagement among agencies seeking transportation program solutions. Representative samples of Alta's marketing materials are included in the "Marketing Samples" subfolder of the "Marketing" attachment uploaded to the "Marketing Plan/Samples" section of the Sourcewell portal.</p> <p>Alta will further promote the Sourcewell opportunity through direct engagement at conferences, convenings, and industry events attended by transportation and policy decision-makers. These efforts will include presentations, networking, and thought leadership at transportation-focused conferences such as the Transportation Research Board (TRB) and the Association for Commuter Transportation (ACT), as well as conferences focused on guaranteed income and access-oriented programs, including the Basic Income Guarantee (BIG) Conference. These forums provide opportunities to introduce the Sourcewell contract in a context that supports peer learning, funding alignment, and program development, and to extend engagement through post-event digital outreach.</p> <p>All marketing and outreach activities will be conducted in alignment with Sourcewell marketing and branding guidelines. Alta and Usio will monitor engagement and contract utilization to continuously refine outreach efforts and support effective adoption by Sourcewell participating entities.</p>
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<p>38</p>	<p>Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.</p>	<p>Alta leverages technology and digital data to maximize the reach, engagement, and effectiveness of our marketing efforts. Our content-driven outreach includes newsletters, blog posts, and white papers, highlighting innovative transportation programs and incubator projects. Sourcewell-related content will be distributed to targeted client audiences via our established email list and promoted across social media platforms, particularly LinkedIn and Instagram.</p> <p>We will use digital analytics and search engine optimization (SEO) strategies to inform content placement, measure engagement, and optimize performance. LinkedIn is leveraged to amplify conference presentations, follow-up materials, blog posts, and mobility wallet solutions, allowing us to track impressions, clicks, and audience interactions (see the "Alta-LinkedIn + Blog" file, located in the "Marketing" attachment uploaded to the "Marketing Plan/Sample" section of the Sourcewell procurement, to see the LinkedIn posts and blog content). Alta's digital reach includes 18,708 LinkedIn followers with an average of 29,574 monthly organic impressions, 2,134 Instagram followers with an average of 2,639 monthly views, and a newsletter audience of 5,071 monthly readers. SEO efforts increase visibility for Sourcewell-specific pages and materials, ensuring potential clients can find and access program information when actively searching for transportation solutions.</p> <p>In addition, Alta leverages content syndication and strategic partnerships with professional associations and regional transportation networks to extend the reach of Sourcewell-related content to relevant stakeholders. These partnerships allow us to share resources, case studies, and program updates with new audiences, further enhancing engagement and adoption. Data-driven insights from all channels guide content refinement, targeting, and outreach prioritization to ensure effective connection with the right decision-makers</p>
<p>39</p>	<p>In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?</p>	<p>We see Sourcewell's role in promoting this agreement as having these core components:</p> <p>Warm Introductions</p> <p>Sourcewell staff will act as external advocates, directing its participating entity members toward our contract when they identify a need for payment services or mobility subsidies.</p> <p>Facilitate targeted outreach to key public-sector procurement officers and program managers through Sourcewell-hosted events and webinars.</p> <p>Co-Branded Marketing</p> <p>We expect to collaborate with Sourcewell's marketing department to launch digital marketing campaigns, including:</p> <ul style="list-style-type: none"> - The Award Announcement: A co-branded press release to the entire Sourcewell membership within the first 30 days of the award. - Landing Page: A dedicated landing page on the Sourcewell website that features our contract award scope, value proposition, and contact details. - Multichannel Campaigns: Inclusion in Sourcewell's national newsletters, digital publications, social media, and promotional emails to Sourcewell participating entities. <p>The focal point of our go-to-market strategy will be demonstrating the immediate efficiency and cost-saving benefits of the Sourcewell-awarded agreement to participating entities. (See the "Marketing" attachment uploaded to the "Marketing Plan/Sample" section of the Sourcewell portal, for marketing samples that emphasize the benefits of the Sourcewell award to prospective clients).</p>

40	<p>Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.</p>	<p>Although our services are not offered through an e-procurement ordering process, our procurement model still provides maximum efficiency and flexibility. At the core of our procurement process will be the Sourcwell Cooperative Purchasing Agreement, which will serve as a master framework for all participating entities. This agreement, combined with our existing change order process, will allow a diverse range of participating entities to bypass the lengthy traditional RFP process while taking advantage of competitive pricing and partnering with a vendor that complies with financial regulatory standards.</p> <p>The Primary Pathway: Cooperative Purchasing</p> <p>The premier value proposition that will be emphasized in our go-to-market strategy is advocating for the use of the Sourcwell cooperative agreement to participating entities.</p> <p>The Secondary Pathway: Formal Change Order Process</p> <p>We recognize that unique programs may require features outside the initial scope of the cooperative purchasing agreement. To address this, we will utilize a formal Change Order Process (see question response 66 for our Change Order Process).</p> <p>Broad Contract Use (Beyond Transportation Agencies):</p> <p>Our procurement framework is also built to be ""sector-neutral."" Because the cooperative purchasing agreement will be awarded under broad public procurement statutes, non-transportation entities (e.g., schools, governmental agencies, etc.) can utilize our payment solution under the same favorable terms.</p> <p>Our model ensures that all public-sector entities receive the same high-level security, competitive pricing, speed to market, and administrative support.</p>
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Table 5A: Value-Added Attributes (150 Points, applies to Table 5A and 5B)

Line Item	Question	Response *
41	<p>Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcwell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.</p>	<p>Usio provides a comprehensive suite of physical and virtual prepaid Mastercard solutions. Our card products and card packaging offer complete customization to align with the participating entity's brand identity.</p> <p>To streamline program management, we provide a self-service administrative portal for card ordering, loading, and real-time reporting, supplemented by our grow.com system for advanced analytics.</p> <p>Standard training is led by the Usio implementation team as a core component of our onboarding process, ensuring your staff is equipped for long-term success. We offer live training sessions to get your team up to speed quickly, while self-service guides remain available for easy reference and ongoing employee upskilling. Best of all, these comprehensive training resources are included in the standard program setup fee, ensuring there are no hidden or additional costs for your organization.</p>
42	<p>Describe any technological advances that your proposed Solutions offer.</p>	<p>Usio's card solution redefines fund disbursement through a digital-first architecture that prioritizes speed and user autonomy. By leveraging real-time delivery and secure mobile integration, we eliminate the traditional delays of physical payment logistics.</p> <p>Real-Time Digital Delivery The platform utilizes SMS text messages and email messages to deliver virtual cards instantly. Cardholders gain immediate access to their credentials (PAN, CVV, and Expiration) via the secure Akimbo mobile app or web portal, bypassing the multi-day wait associated with physical mail delivery.</p> <p>One-Click "Push-to-Wallet" Provisioning Our advanced in-app provisioning technology allows cardholders to add virtual cards to Apple Pay, Google Pay, or Samsung Pay with a single click. This eliminates manual data entry and secondary validation, enabling immediate contactless payments at transit merchants of the Client's choosing.</p> <p>Integrated Developer Tools Innovation extends to our clients through flexible implementation options. Organizations can integrate our "push-to-wallet" functionality directly into their own proprietary applications, creating a native, white-labeled experience for their users.</p> <p>Hybrid Flexibility: Virtual or Physical Upon receiving a digital retrieval code, cardholders are empowered with card choice. They can opt for immediate virtual card use or trigger the production and shipment of a secure, physical EMV card to any U.S. residential address directly from their mobile device.</p>

43	Describe any “green” initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	<p>To drive towards our environmental and sustainability goals, Usio prioritizes and advocates to clients the virtual card option. By integrating our virtual card solution with major digital wallets, we provide a contactless payment solution that eliminates plastic and paper waste.</p> <p>Our commitment to sustainability is further underscored by our membership in the Impact Disclosure Task Force, with Kyle Rushman, VP of Business Development & Sales being a committee chair (https://www.idtsme.org/committee). We are committed to sustainability innovation and the advancement of capital flow to sustainable SMEs and innovators worldwide.</p>	*
44	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>Usio is dedicated to advancing environmental stewardship through energy efficiency, resource conservation, and sustainable lifecycle design. We are committed to an ongoing migration toward greener business practices, ensuring our growth aligns with the health of the planet.</p> <p>Usio plays an active role in shaping the future of sustainable finance. Our VP of Business Development and Sales, Kyle Ruschman, serves as a Committee Chair for the Impact Disclosure Taskforce SME Subgroup. In this capacity, he represents Fintech Innovation to help establish global frameworks for impact transparency and sustainable development. Learn more here: Impact Disclosure Taskforce SME Committee https://www.idtsme.org/committee</p> <p>We prioritize the reduction of paper waste, plastic production, and carbon emissions by championing virtual card solutions to clients. By shifting away from physical card production, we offer a greener alternative.</p>	*
45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	<p>Usio's payments platform is engineered to optimize the customer experience. Our commitment is to provide quick, seamless, and digital access to funds.</p> <p>We pioneered virtual card delivery, enabling cardholders to immediately transact online or in-person. We've taken this further as the first card issuer to offer direct provisioning to mobile wallets (e.g., Apple Pay, Google Pay, Samsung Pay). (Please refer to question 96 response for more information on digital wallet provisioning). This gives cardholders the convenience of paying at brick-and-mortar locations immediately after receiving their card via SMS text message, without needing to wait for the delivery of a physical card.</p> <p>While we champion a digital-first approach, we firmly believe in cardholder choice. Our platform empowers users with agency, making it simple to request a physical card at any time from our mobile or web-based apps.</p>	*
46	Demonstrate your capabilities and experience implementing fare subsidy programs, custom rewards programs, and other types of incentive programs.	<p>Usio is a premier partner for U.S. transportation agencies, specializing in the implementation of incentive and subsidy programs. Our diverse portfolio spans from statewide electric vehicle (EV) charging programs to city-led Universal Basic Mobility (UBM) projects.</p> <p>Key Program Highlights:</p> <ul style="list-style-type: none"> - Clean Cars 4 All (CC4A): In partnership with the Community Housing Development Corp (CHDC), Usio launched the Driving Clean Assistance Program. This initiative provides EV charging subsidies to income-eligible residents across California. - King County Metro: This program subsidizes transit expenses for low-income residents within targeted communities near King County Metro stations. - Universal Basic Mobility (UBM): Partnering with the City of Oakland, this program provides multi-modal transit funding for residents in East and West Oakland to bridge transportation equity gaps. <p>All programs utilize the Usio Akimbo Mastercard with Merchant Category Code (MCC) restrictions to ensure funds are used exclusively with authorized transit merchants/providers.</p>	
47	Describe how the proposer's prepaid transportation services touchless payment solutions meet the most up-to-date, and applicable, EMV Level 1 and 2 certifications, as well as NFC/contactless payment standards; include details regarding tokenization and encryption capabilities used to ensure secure transactions.	<p>Our card products feature the latest secure EMV chip and NFC/contactless technologies. Cardholders can seamlessly integrate their virtual or physical cards with Apple, Samsung, or Google Wallets, enabling secure tokenization directly from their smartphone's digital wallet. Usio prioritizes data integrity through PCI Level 1 compliance and SOC 2 Type II standards, ensuring the highest level of protection for Personal Identifiable Information (PII) and transaction data. Formal compliance documentation, including system controls and internal policies, is available upon request here: trust.usio.com</p>	
48	Demonstrate your account and platform management and back-office service capabilities and solutions that support end-users, back office, and operations.	N/A	

49	Describe the capabilities your products and services offered have to maintain compliance with ADA standards, accessibility, and usage; including any language, captioning/CART services, and accessible digital content.	<p>Usio and Alta are committed to Accessibility and Inclusion. Alta will take the lead in developing outreach and education materials that exceed ADA standards. Our approach to inclusive design ensures that digital and print content is accessible to all community members, regardless of ability or primary language. We utilize a multi-faceted accessibility framework that includes:</p> <ul style="list-style-type: none"> - Digital Accessibility: Ensuring all web content and PDFs meet WCAG 2.1 AA standards for screen-reader compatibility. - Inclusive Design: Utilizing high-contrast color palettes, accessible typography (e.g., Arial), and intuitive iconography to assist users with visual or cognitive impairments. - Plain Language Standards: Crafting easy-to-read content that simplifies complex program rules into clear, actionable information. - Linguistic Equity: Providing transcreation (culturally relevant translation) in multiple languages to reach non-English speaking populations effectively.
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Table 5B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment
50	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		<input type="radio"/> Yes <input checked="" type="radio"/> No	Usio does not have the following business certifications: MBE, WBE, DOBE, VBE, SDVOB, SBE, SDB, WOSB
51		Minority Business Enterprise (MBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Usio is not an MBE.
52		Women Business Enterprise (WBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Usio is not a WBE.
53		Disabled-Owned Business Enterprise (DOBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Usio is not a DOBE.
54		Veteran-Owned Business Enterprise (VBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Usio is not a VBE.
55		Service-Disabled Veteran-Owned Business (SDVOB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Usio is not an SDVOB.
56		Small Business Enterprise (SBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Usio is not an SBE.
57		Small Disadvantaged Business (SDB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Usio is not an SDB.
58		Women-Owned Small Business (WOSB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Usio is not a WOSB.

Table 6A: Pricing (350 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *
59	Describe your payment terms and accepted payment methods.	Our payment terms are net 30 from the invoice date. We accept payment via check or ACH (preferred).

60	Describe any leasing or financing options available for use by educational or governmental entities.	Usio currently does not have any of its clients using leasing or financing options; however, we'll be happy to assist any way we can.	*
61	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	<p>The following Usio documents are used during the onboarding, implementation, and ongoing card order and load processes:</p> <ol style="list-style-type: none"> 1. FiCentive_Card_Marketing_and_Processing_Agreement template - This is Usio's standard agreement template in which we execute with new partners to comply with the expectations of our issuing bank and all regulatory requirements as an agent of our issuing bank. Usio is open to evaluating variance requests in conjunction with our onsite counsel; 2. A .csv template file that is leveraged to process card orders and loads via our UCP system - Usio makes card orders and load processing easier for our partners, who can complete the templates and process them at their convenience. Usio offers detailed training and ongoing assistance is available via our partner support team; 3. A bulk order card order details form - Usio partners may place bulk orders or one-off card orders using our UCP system. The bulk order card details form is intended for our partners to complete for the initial order, so Usio may set up a prefunding account for partners to fund, and provide credentials to designated users; 4. Sunrise Banks Due Diligence Request form & screenshot (link: https://apply.kompliant.com/signup?partner_id=lv_c2btr24) - As an agent of our issuing bank, Sunrise Banks, Usio follows all applicable laws, which includes the Federal "KYC" laws, that require Usio to "Know Your Customer." Our partners must complete the Sunrise Due Diligence application to fulfill those requirements, before accepting prefunding for card loads; 5. Cardholder Agreement - Usio includes legal disclosures, such as the cardholder agreement and the required fee schedules, with every virtual or physical card distribution. <p>(See the "Usio Transactions Document Samples" zip file uploaded to the "Standard Transaction Document Samples" section of the Sourcwell portal for the transaction documents to be proposed to participating entities).</p>	*
62	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	Yes, we can accept a P-card procurement and payment process through our acceptance business. The only additional cost would be the card cost. (see the "Sourcwell RFP Pricing" file uploaded to the "Pricing" section in the Sourcwell portal for P-card pricing)	*
63	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcwell discounted price) on all of the items that you want Sourcwell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	<p>Usio's pricing model is a combination of flat-rate and usage-based pricing. We charge a one-time, flat-rate set-up fee for each newly onboarded participating entity. Our usage-based pricing applies to card orders (physical and virtual cards) and funds disbursement.</p> <p>Our detailed pricing proposal for all services and products, including discounted pricing, is attached. (See the "Sourcwell RFP Pricing" file uploaded to the "Pricing" section in the Sourcwell portal).</p>	*
64	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	<p>We discounted the pricing and quantified the potential annual savings on the following services and products:</p> <ul style="list-style-type: none"> - Disbursement Fee: The fee was reduced by 50 bps (0.5%). With an estimated annual disbursement volume of \$25 million, the discounted fee results in an annual savings of \$125,000 for clients. - Physical Card Issuance Fee: The discounted fee represents a 10% fee reduction. The total savings will vary based on the number of cards requested by the participating entities. - Virtual Card Issuance Fee: The discounted fee represents a 25% fee reduction. The total savings will vary based on the number of cards requested by the participating entities. 	*
65	Describe any quantity or volume discounts or rebate programs that you offer.	We don't offer any quantity or volume discounts or rebate programs.	*

66	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	<p>For "non-contracted items" and/or "out-of-scope services" request, we will follow our standard change order process that consists of the following steps:</p> <ul style="list-style-type: none"> - Request: Client identifies a need that's outside of the original scope and requests, in writing, a formal Change Order Request form, detailing the requested change. - Proposal: Usio drafts a detailed proposal, outlining the change, costs, timeline, and required resources. - Negotiation: Usio and the Client negotiate finalized terms and pricing. - Approval: All authorized parties (Usio and Client) sign the approved Change Order, making it a legally binding amendment to the original Sourcewell contract. - Implementation & Communication: The approved changes are integrated into the project plan, communicated to relevant stakeholders, and implemented. 	*
67	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	The pricing proposal includes ALL direct and indirect costs that a participating entity may incur when leveraging the awarded contract to launch a program. For out-of-scope requests, such as customization requests, new platform features requiring development work, or services offered by our partner Alta Planning + Design, the pricing is outlined in the pricing proposal. (see the "Sourcewell RFP Pricing" file uploaded to the "Pricing" section in the Sourcewell portal for a comprehensive pricing proposal)	*
68	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	Card shipping will be charged as a direct pass-through cost to participating entities. We offer a range of shipping options--from standard USPS first-class mail to a cardholder's home to UPS next-day bulk shipping to a central location for client in-person distribution. (See the "Sourcewell RFP Pricing" file uploaded to the "Pricing" section in the Sourcewell portal for a shipping cost breakdown for all shipping options)	*
69	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	See our response to question 68.	*
70	Describe any unique distribution and/or delivery methods or options offered in your proposal.	<p>Usio provides flexible distribution for both physical and virtual cards. Physical cards can be mailed individually to cardholders' residences via USPS First-Class mail or bulk-shipped via UPS to designated locations. These cards can be personalized with individual names or branded with generic identifiers, like "Valued Community Member."</p> <p>The production process is efficient, with cards printed and shipped within two business days of the order being placed. Furthermore, our automated system processes orders every five minutes, 24/7; clients can verify order status in real-time via automated response files.</p> <p>(See the "Sourcewell RFP Pricing" file uploaded to the "Pricing" section in the Sourcewell portal for breakdown of distribution and shipping options available to participating entities)</p>	*
71	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	<p>Following contract execution, the agreement is archived in a centralized Master Contract folder for internal reference. Simultaneously, the agreement and fee schedule are routed to the Accounting department via Formstack, a record-keeping tool. This ensures that pricing terms are accurately integrated into our billing systems for our standard end-of-month email invoicing and accurately applied to all associated participating entities.</p> <p>For complex accounts, our boarding and implementation teams collaborate directly with Accounting to review specific terms. Additionally, on a monthly basis, our card-issuing and accounting teams audit printer records to ensure all plastic production and shipping costs are precisely passed through to clients. Should any billing questions arise, our Partner Support and Accounting teams are available to provide prompt support and resolution.</p>	*
72	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	Usio offers robust, real-time reporting with both our partners and Usio to measure individual program success. Our UCP offers real-time balance view reports of all physical and virtual cards ordered under a given partner distributor, reflecting the card status, balance, and transaction activity. Fee and card load reports are also available for analysis of operational and cardholder spending. Usio also provides partners access to our Grow.com reporting, which provides aggregate-level insights into how and where cardholders are spending their funds. Custom reports are available upon request if needed to measure success.	*

73	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	The proposed Administration fee payable to Sourcewell is 1.5%. (See the "Sourcewell RFP Pricing" file uploaded to the "Pricing" section in the Sourcewell portal for additional information regarding the proposed Administration fee).
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Table 6B: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
74	The pricing offered is consistent with standard market pricing typically offered to individual municipalities, universities, or school districts.	<p>The Usio and Alta pricing proposal provides an enterprise-ready platform that's built on a foundation of quality products and services and proven reliability. Leveraging Alta's deep expertise, our comprehensive pricing model reflects an integrated, end-to-end service delivery, expertly managing everything from initial program design to cards and funds distribution to ensure a seamless experience for all stakeholders.</p> <p>(See the "Sourcewell RFP Pricing" file uploaded to the "Pricing" section in the Sourcewell portal to view the pricing proposal.)</p>

Table 7A: Depth and Breadth of Offered Solutions (250 Points, applies to Table 7A, 7B and 7C)

Line Item	Question	Response *
75	Provide a detailed description of all the solutions offered in the proposal.	<p>The transportation payment solutions offered by Usio can serve as a flexible foundation for a wide range of transportation programs, including mobility wallets, universal basic mobility, guaranteed income, incentive-based behavior change initiatives, fare subsidies, and other access-focused solutions. Alta supports public agencies in leveraging these tools as part of comprehensive, equitable transportation strategies.</p> <p>Usio's payments platform is engineered to optimize the customer experience. Our platform consists of the following products and services:</p> <p>Physical Cards: For cardholders opting for a physical card, we offer the reloadable Akimbo Now Prepaid Mastercard. It contains a dual-interface EMV smart chip (contact/insert and contactless), a magnetic stripe, and a CVV (Card Verification Value) code. The card will support contact and contactless payments, technical fallback transactions via magnetic stripe, and CVV authentication. Additionally, the card is compatible with card readers and point-of-sale (POS) locations that accept Mastercard.</p> <p>The physical card and card packaging are brand-agnostic. The card can be distributed anonymously or personalized with the cardholder's full name and shipped to any residential address in the U.S.</p> <p>Minimal cardholder information is required for card issuance. Personalized card issuance requires the cardholder's name, address, and phone number. Anonymous card issuance requires the cardholder's address (optional if cards are bulk shipped to the client for distribution) or phone number.</p> <p>Virtual Cards: For cardholders preferring a virtual card, Usio is a pioneer in virtual card delivery, which enables cardholders to immediately transact online or in person upon receipt of</p>

the card's retrieval code via SMS or email. We've taken this further as the first card issuer to offer direct provisioning to mobile wallets (e.g., Apple Pay, Google Pay, Samsung Pay). This gives cardholders the convenience of paying at brick-and-mortar locations immediately after receiving their virtual card via SMS, without having to wait for the delivery of a physical card. Note: cardholders don't automatically receive a physical card—if the cardholder requests a physical card, they can use the virtual card until the physical card arrives. Once the physical card is activated, the virtual card is closed.

Virtual-to-Physical Card Conversion:

Cardholders can enjoy a seamless transition when upgrading from a virtual to a physical card. Upon activating the new physical card, it will seamlessly replace the virtual one, ensuring the underlying account remains unchanged. This provides a continuous experience, as all transaction history stays perfectly intact and remains fully visible to the user within the mobile and web-based apps.

Additional Information:

Deposits or loads to the account can only be made by the sponsoring organization approved by Sunrise Banks, Usio's issuing bank. These types of cards cannot accept deposits from the cardholder.

Account Management:

Cardholders can manage their account via the Akimbo mobile app and web-based app. A list of the features and benefits of the Akimbo mobile app and web-based app is as follows:

- Manage account & view account balance and transactions
- Access monthly statements
- Access virtual card info. (PAN, expiration date, CVV)
- Initiate in-app mobile wallet provisioning
- Request a physical card
- Report a lost or stolen card or instantly freeze a card if lost or stolen
- Opt in to SMS notifications
- Compatible with iOS and Android smartphones (only for mobile app)

Usio Card Portal (UCP):

The UCP is the self-service admin portal for the participating entity, allowing the user to perform a variety of program administration actions, including:

1. Ordering physical and virtual cards (including bulk card orders and/or individual card orders)
2. Assigning user and access rights
3. Tracking shipment statuses of bulk orders
4. Funding cards (one-time, recurring, or scheduled payments)
5. Locking cards
6. Moving funds between cardholder accounts
7. Unloading cards

Alta offers service packages designed to support both the development and implementation of transportation payment-enabled programs. These packages can be deployed individually or combined to meet agency needs at different stages of program maturity.

Program Development:

Alta provides end-to-end program development support to ensure programs are feasible, equitable, and aligned with agency goals. This includes:

- Defining program objectives and success metrics
- Establishing eligibility criteria and identifying target populations
- Advising on program structure, benefit levels, and administrative workflows
- Supporting coordination with internal departments and external partners
- Developing implementation timelines that align with funding availability and budget cycles

Program Marketing and Communications:

Specializing in transportation program development and implementation, Alta offers a full-service, in-house creative studio that supports our marketing and communications department. Our team includes designers, writers, content developers, web developers, and media strategists who collaborate closely with planners and program managers to ensure communications are accurate, accessible, and effective. Our structure allows us to handle quick-turn creative requests while remaining strategic and organized across multiple clients. To effectively reach core audiences—including riders, employers, residents, community partners, and decision-makers—Alta provides the following services:

- 1) Website Development: Alta supports both the integration of program information into existing agency websites and the creation of standalone program websites. Our

		<p>websites are designed to be user-friendly, mobile-responsive, and accessible, providing clear information on eligibility, enrollment, benefits, and usage.</p> <p>2) Digital and Physical Outreach Materials: Alta develops a wide range of outreach materials to support program awareness and adoption, including brochures, flyers, pamphlets, rack cards, postcards, digital advertisements, social media content, banners, vehicle and bus wraps, and more. Materials can be translated into multiple languages, and accessibility, readability, and cultural relevance are incorporated into all designs to ensure materials effectively reach diverse audiences.</p> <p>Community Engagement and Program Adoption Strategies: Alta designs and implements community engagement strategies that build awareness, trust, and participation in transportation programs. Our approach is tailored to the communities served and focused on meeting audiences where they are—both physically and culturally—to support meaningful program adoption. Our community engagement services include in-person outreach, events, and workshops that provide opportunities for two-way communication, allowing agencies to share program information while gathering feedback from participants. These engagements may take place at community hubs, workplaces, transit centers, housing sites, schools, or events where core audiences already convene.</p> <p>Evaluation and Analytics: Alta provides comprehensive data collection and evaluation services to support the design, implementation, and continuous improvement of transportation programs. We employ a mix of quantitative and qualitative research methods to generate actionable insights and measure program performance over time. Our approach can include the use of surveys, focus groups, interviews, and data analytics to gather input from a diverse range of interested parties, including commuters, employers, local government agencies, and community organizations at the local, regional, and industry-specific levels. These methods allow us to capture both measurable outcomes and lived experiences, ensuring programs are responsive to user needs and operational realities.</p> <p>Alta's Civic Analytics team can provide ongoing payments data analysis and performance monitoring for transportation services supported through the payment solution, using transaction and program data to understand who is using the services, how usage varies across participating entities and geographies, and where gaps or barriers to utilization exist. Potential metrics generated from the analysis can include rates of adoption, active users of services, load-to-spend conversion, mobility provider mix, and geographic analysis, where applicable. Analysis shall include market segmentation (e.g., by user type, participating entity, transaction vendor, time period, and other available attributes) to identify adoption patterns, underutilized segments, and potential disparities in access or outcomes. Alta will synthesize findings into actionable insights and recommendations within a frequently updated dashboard to improve utilization and program performance and shall provide periodic summary reporting and visualizations suitable for Sourcewell members and participating entities' decision-making. Alta's evaluation services may include:</p> <ul style="list-style-type: none"> - Baseline data collection to establish pre-program conditions and inform program design - Ongoing monitoring and performance tracking, including participation, usage patterns, and benefit distribution - Equity-focused analysis to assess whether programs are reaching intended populations and reducing barriers to access - Qualitative feedback to understand user experience, program awareness, and areas for improvement - Data visualization and reporting, including dashboards, summaries, and presentation materials tailored to agency leadership and stakeholders
76	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	Prepaid Transportation Services Payment Solutions, Program Development, Community Engagement and Program Adoption Strategies, Program Marketing and Communications, Evaluation and Analytics

Table 7B: Depth and Breadth of Offered Solutions - Category 1

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

We will not be submitting for Table 7B: Depth and Breadth of Offered Solutions - Category 1

Line Item	Category	Subcategory	Offered *	Comments
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77	Prepaid Transportation Services Payment Solutions		<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Usio offers both physical and virtual prepaid cards.	*
78		Physical pre-paid cards that can be funded from multiple sources	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Usio offers physical pre-paid cards that can be funded from multiple sources.	*
79		Virtual pre-paid accounts, digital wallets that can be funded from multiple sources	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Usio offers virtual pre-paid card accounts, digital wallets that can be funded from multiple sources.	*
80	Back office, account management interfaces for entries and end-users, including mobile applications		<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Usio offers back office, account management interfaces for entries and end-users.	*
81		Account management interfaces for entities and end-users, including mobile applications	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Usio offers account management interfaces for entities and end-users, including mobile applications.	*
82		Real-time transaction monitoring and reporting	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Usio offers real-time transaction monitoring and reporting.	*
83		Autoloading and auto-disbursement of funds at regular intervals	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Usio offers autoloading and auto-disbursement of funds at regular intervals.	*
84		End user intake and sign-up services	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Usio offers end user intake and sign-up services.	*
85		Marketing and advertising of program services	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Alta offers a full-service, in-house creative studio that supports the marketing and communications department. The Alta creative team includes designers, writers, content developers, web developers, and media strategists who collaborate closely with planners and program managers to ensure communications are accurate, accessible, and effective.	*
86		Advertising revenue services	<input type="radio"/> Yes <input checked="" type="radio"/> No	Usio does not provide advertising revenue services.	*
87		Data analytics and performance analysis	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Usio provides data analytics and performance analysis.	*

88		Merchant Category Code and other use restrictions and limitation management	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes. Usio can easily add or remove MCCs, as needed, on behalf of the participating entity. Additional MCCs can be added the same day or the next business day.</p> <p>Ordinarily, MCC code restrictions apply to both domestic and international transactions. To facilitate restrictions for only domestic transactions, not only would approval from Sunrise Banks and Mastercard be required, but also additional development work would be required. (Additional details on MCC restrictions are available in the Question 98 response)</p>	*
89		Customer service and support for all stakeholders	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes. Usio offers customer service and support for all stakeholders.</p>	*
90		Regulatory compliance services	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes. All cardholder-initiated transaction disputes will be handled in accordance with Regulation E (Reg E). Reg E is the U.S. federal consumer protection rule that governs electronic fund transfers and transactions, setting rules for error resolution, disclosure, and limiting consumer liability for unauthorized charges and ensuring fair and transparent handling of electronic banking by financial institutions.</p> <p>We have dedicated personnel who process and handle all transaction disputes reported by cardholders through a telephone representative or by email.</p>	*
91		Facilitation, generation, and support of periodic reporting for standard and custom reports	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes. Usio offers facilitation, generation, and support of periodic reporting for standard and custom reports.</p>	*
92		Training programs and materials for all stakeholders	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Yes. As part of Usio's new client onboarding process, live training sessions</p>	

with an Implementation Manager will be held to train and address any data-related questions in real-time. Additionally, a dedicated Relationship Manager will be assigned to address any data-related questions or requests from the client. Lastly, all admin portal users will have access to the training guide for easy reference.

Alta provides comprehensive training programs and materials to support agencies and all program stakeholders, including regional transportation partners, employers, community-based organizations, and outreach staff. Our training approach is designed to ensure consistent understanding of program goals, eligibility, enrollment, and use.

Alta can develop toolkits and partner resources that provide clear guidance, messaging, and practical tools for stakeholders responsible for program promotion or implementation. These materials may include talking points, FAQs, enrollment instructions, step-by-step guides, and best practices for engaging core audiences.

Training content can be delivered through written materials, virtual or in-person trainings, workshops, and recorded resources, allowing agencies to tailor delivery to their needs and capacity.

This approach supports effective program rollout, accurate communication, and sustained adoption across diverse stakeholder groups.

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93		Integration of payment solutions and access for use of transportation services with existing and future mobility platforms	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Usio offers the integration of payment solutions and access for use of transportation services with our existing and future mobility platforms.
94		Related hardware, software, equipment, and services complementary to the Transportation Services Payment Solutions offered in 77 - 93 above.	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes. Funds Reclamation: If a scenario arises in which a participating entity must reclaim cardholder funds, Usio can allow for the entity to "sweep" unused funds from a cardholder's card at set intervals (3-36 months) or on demand.

Table 7C: Depth and Breadth of Offered Solutions - These questions only pertain to Category 1

We will not be submitting for Table 7C: Depth and Breadth of Offered Solutions - These questions only pertain to Category 1

Line Item	Question	Response *
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<p>95</p>	<p>Describe all services offered specific to prepaid card and/or account issuance (physical and virtual) and management; include details on any personal information required, identity verification required, compliance with any relevant financial regulations, and program eligibility verification.</p>	<p>Usio's payments platform is engineered to optimize the customer experience. Our commitment to our clients and cardholders is to provide quick, seamless access to funds.</p> <p>We believe in cardholder choice and give cardholders physical and virtual options to receive funds.</p> <p>Physical Cards: For cardholders opting for a physical card, we offer the reloadable Akimbo Now Prepaid Mastercard. It contains a dual-interface EMV smart chip (contact/insert and contactless), a magnetic stripe, and a CVV (Card Verification Value) code. The card will support contact and contactless payments, technical fallback transactions via magnetic stripe, and CVV authentication. Additionally, the card is compatible with card readers and point-of-sale (POS) locations that accept Mastercard.</p> <p>The physical card and card packaging are brand-agnostic. The card can be distributed anonymously or personalized with the cardholder's full name and shipped to any address in the U.S. The estimated shipping time is 3-7 business days.</p> <p>Minimal cardholder information is required for card issuance. Personalized card issuance requires the cardholder's name, address, and phone number. Anonymous card issuance requires the cardholder's address (optional if cards are bulk shipped to the client for distribution) or phone number.</p> <p>Virtual Cards: For cardholders preferring a virtual card, Usio is a pioneer in virtual card delivery, which enables cardholders to immediately transact online or in-person. We've taken this further as the first card issuer to offer direct provisioning to mobile wallets (e.g., Apple Pay, Google Pay, Samsung Pay). This gives cardholders the convenience of paying at brick-and-mortar locations immediately after receiving their virtual card via SMS, without needing to wait for the delivery of a physical card.</p> <p>Either an email address or US phone number is required for virtual card issuance.</p> <p>Virtual-to-Physical Card Conversion: Cardholders can enjoy a seamless transition when upgrading from a virtual to a physical card. Upon activating the new physical card, it will seamlessly replace the virtual one, ensuring the underlying account remains unchanged. This provides a continuous experience, as all transaction history stays perfectly intact and remains fully visible to the user within the mobile and web-based apps.</p> <p>Additional Information: Deposits or loads to the account can only be made by the sponsoring organization approved by Sunrise Banks, Usio's issuing bank. These types of cards cannot accept deposits from the cardholder.</p> <p>Account Management: Cardholders can manage their account via the Akimbo mobile app and web-based app. A list of the features and benefits of the Akimbo mobile app and web-based app is as follows:</p> <ul style="list-style-type: none"> - Manage account & view account balance and transactions - Access monthly statements - Access virtual card info. (PAN, expiration date, CVV) - Initiate in-app mobile wallet provisioning - Request a physical card - Report a lost or stolen card or instantly freeze a card if lost or stolen - Opt in to SMS notifications - Compatible with iOS and Android smartphones (only for mobile app) <p>Compliance: Usio's payment platform is compliant with all financial regulatory standards, including Regulation E, Bank Secrecy Act, Sarbanes-Oxley Act., Gramm-Leach-Bliley Act, and all other applicable financial regulatory standards.</p> <p>Program Eligibility and Identity Verification: For program eligibility and identity verification, Usio will use the participating entity's program eligibility and identity verification standards as a proxy for its own eligibility and verification.</p>
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<p>96</p>	<p>Demonstrate your capabilities regarding digital wallet provisioning, including in-app provisioning capabilities enabling participants to add physical or virtual prepaid cards to mobile wallets; include details on experience, integration requirements, security protocols, and any limitations or prerequisites.</p>	<p>Usio's card solutions enable clients to disburse funds with industry-leading speed and efficiency. Over the past five years, we have offered digital wallet provisioning to several clients, including King County Metro and the City of Oakland. While awaiting a physical card, cardholders receive instant access to their funds via a virtual card delivered through SMS or email. Cardholders can view sensitive card details—including the PAN, expiration date, and CVV—via our secure web portal or the Akimbo mobile app, available on the Apple App Store and Google Play. Additionally, the solution supports immediate provisioning to Samsung, Apple, or Google digital wallets for instant, contactless spending. Other features of the virtual card solution include:</p> <ul style="list-style-type: none"> - In-App Provisioning: This enables cardholders to add their virtual cards to their smartphone's mobile wallet (e.g., Apple Pay, Google Pay, Samsung Pay) at the click of a button for use at MCC-restricted merchants, without ever needing to manually enter card numbers or requiring secondary validation (email or text confirmation). The cardholder would first need to log in to the secure web app, before provisioning their card. The web app requires a username, password, and multi-factor authentication. Additionally, we offer clients the option to implement in-app provisioning directly within their own applications, if applicable. (See the "Usio_Provision to Apple Wallet" file in the "Digital Wallet Provisioning" subfolder, located in the "Additional Supporting Documents" attachment uploaded to "Upload Supporting Document", to view the mobile app provisioning screenshot) - Virtual Codes: Virtual codes are delivered to cardholders digitally (email or SMS) and provide them with the option to immediately access their virtual card number via the mobile or web-based app. Partner Entities may request a stock of pre-funded virtual codes, in which they would store securely electronically until the partner initiates the payment directly to the recipient, along with a collection URL. The partner controls the deployment and the messaging. <p>Supplemental Integration, Security Protocol, and Prerequisite Information: Usio provides ready-to-use payment solutions for Sourcewell transportation partners, including in-app card provisioning. This feature works out-of-the-box without requiring partner integration, though Akimbo's Card Services APIs are available for participating entities seeking deeper customization. To begin, cardholders simply authenticate their Akimbo account and add their virtual or physical card to their mobile wallet. For a seamless setup, cardholders must ensure their Apple, Google, or Samsung ID address matches the information on their Akimbo account.</p> <p>Note on Physical Card and Virtual Card Access: When a physical card is pending printing and delivery, cardholders do not automatically have access to a virtual card in the interim. If a cardholder receives a virtual card first and then opts to receive a physical card, they will have access to the funds on the virtual card in the interim. When the cardholder activates the physical plastic, the virtual card is closed and funds automatically migrate to the new physical card.</p>
<p>97</p>	<p>Describe how solutions offered eliminate all end-user participant fees such as overdraft, inactivity, minimum balance, etc.; including description of features, safeguards, and compliance monitoring processes that are able to enforce this.</p>	<p>Overdraft Fees: None of Usio's prepaid card products have overdraft fees.</p> <p>Minimum Balance: There isn't a minimum balance requirement on any of our Akimbo products.</p> <p>Inactivity Fee: Usio offers a variety of prepaid card products, some of which have an inactivity fee as the card expires (the Akimbo Now Incentive Mastercard, for example). Usio refunds inactivity fees upon cardholder request if, for example, the cardholder forgot about a remaining balance on a card. Usio reinstates the inactivity fees and any remaining balance that was on the card by crediting the card and mails a new card to the cardholder.</p> <p>Features, Safeguards, and Compliance Monitoring: Sunrise Banks, our issuing bank, and their regulator, the OCC, (Office of the Comptroller of the Currency) do not allow overdraft fees. The cardholder agreement and fee schedule are outlined in the card fulfillment package (virtual or physical) and also may be viewed online in the Akimbo account. The Usio system prevents any unexpected fees outside the scope of the defined fee schedule, from being debited to the card.</p>

98	Demonstrate your capabilities limiting card funds to transportation purchases only, including capabilities with merchant codes, purchase limits, geographical restrictions, and ongoing capabilities to update and modify restrictions.	<p>Usio's payment platform allows for the easy addition or removal of Merchant Category Codes (MCC) or Merchant IDs (MID). MCCs and MIDs can be restricted to only transit transactions or merchants (e.g., taxi, rideshare, micromobility, and public transit) on behalf of the client. Additionally, MCCs or MIDs can be added the same day or the next business day.</p> <p>Usio can set purchase limits and update and modify restrictions. Usio doesn't currently offer geographical restrictions (Merchant ID whitelisting at stores in a geographical region could be a viable method to achieve this program design objective). Alternatively, Usio does offer an external authorizing engine, in which an approved third party may approve or decline transactions within a geographical area. We have a few clients today that allow select merchant transactions, in a given region, for example.</p>
99	Describe any technical safeguards offered to prevent unauthorized withdrawals, transfers, and use for non-transportation; including prevention of withdraw, transfer, or non-transportation use of funds from non-end user sources such as community or employer provided funds.	<p>To prevent unauthorized withdrawals, funds transfers, and use at non-transportation merchants, we offer clients the following options:</p> <ul style="list-style-type: none"> - MCC and Merchant ID Restrictions: blocks transactions at funds transfer and non-transportation merchants - ATM & Cash-back Deactivation: prevents ATM and cash-back at POS cash withdrawals <p>We recommend clients implement both card program options to ensure card usage aligns precisely with program design goals.</p> <p>Community Housing Development Corporation (CHDC) is a prime example of this success. Usio partnered with CHDC to incorporate MCC, ATM, and cash-back restrictions for their Driving Clean Assistance Program. This program is a \$242M EV charging subsidy for low-to-moderate-income California households.</p> <p>Thanks to Usio's innovative payment platform, we were able to ensure that all program funds were used in full compliance with the program's intended goals.</p>

Table 7D: Depth and Breadth of Offered Solutions - Category 2

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

We will not be submitting for Table 7D: Depth and Breadth of Offered Solutions - Category 2

Line Item	Category	Subcategory	Offered *	Comments
100	Fare Collection Devices and Technology Solutions		<input type="radio"/> Yes <input type="radio"/> No	
101		Validation and ticketing devices	<input type="radio"/> Yes <input type="radio"/> No	
102		Mobile payment collection systems	<input type="radio"/> Yes <input type="radio"/> No	
103		Validation inspection services	<input type="radio"/> Yes <input type="radio"/> No	
104		Related fare media, such as: data processing and communication devices and equipment	<input type="radio"/> Yes <input type="radio"/> No	
105	Mobile Pay-As-You- Go Ticketing Solutions		<input type="radio"/> Yes <input type="radio"/> No	
106		Payment service provider integration	<input type="radio"/> Yes <input type="radio"/> No	
107		Fare calculation	<input type="radio"/> Yes <input type="radio"/> No	
108		Fare capping and post-payment models	<input type="radio"/> Yes <input type="radio"/> No	
109		Financial reporting	<input type="radio"/> Yes <input type="radio"/> No	
110		Fraud detection and prevention	<input type="radio"/> Yes <input type="radio"/> No	

111		Integration with validation equipment	<input type="radio"/> Yes <input type="radio"/> No		*
112		Automatic journey detection via smart devices	<input type="radio"/> Yes <input type="radio"/> No		*
113	Back office, Account Management, and Platform Services		<input type="radio"/> Yes <input type="radio"/> No		*
114		Account management interfaces for entities and end-users, including mobile applications	<input type="radio"/> Yes <input type="radio"/> No		*
115		Real-time transaction monitoring and reporting	<input type="radio"/> Yes <input type="radio"/> No		*
116		Autoloading and auto-disbursement of funds at regular intervals	<input type="radio"/> Yes <input type="radio"/> No		*
117		End-user intake and sig-up services	<input type="radio"/> Yes <input type="radio"/> No		*
118		Marketing and advertising of program services	<input type="radio"/> Yes <input type="radio"/> No		*
119		Advertising revenue services	<input type="radio"/> Yes <input type="radio"/> No		*
120		Data analytics and performance analysis	<input type="radio"/> Yes <input type="radio"/> No		*
121		Merchant Category Code and other use restrictions and limitations management	<input type="radio"/> Yes <input type="radio"/> No		*
122		Customer service and support for all stakeholders	<input type="radio"/> Yes <input type="radio"/> No		*
123		Regulatory compliance services	<input type="radio"/> Yes <input type="radio"/> No		*
124		Facilitation, generation, and support of periodic reporting for standard and custom reports	<input type="radio"/> Yes <input type="radio"/> No		*
125		Training programs and materials for all stakeholders	<input type="radio"/> Yes <input type="radio"/> No		*
126		Integration of payment solutions and access for use of transportation services with existing and future mobility platforms	<input type="radio"/> Yes <input type="radio"/> No		*
127		Related hardware, software, equipment, and services complementary to the Transportation Services Payment Solutions offered in 100 - 126 above.	<input type="radio"/> Yes <input type="radio"/> No		*

Table 7E: Depth and Breadth of Offered Solutions - These questions only pertain to Category 2

We will not be submitting for Table 7E: Depth and Breadth of Offered Solutions - These questions only pertain to Category 2

Line Item	Question	Response *
128	Describe your capabilities for implementing and integrating fare collection and ticketing devices into existing transit systems	
129	Describe in detail mobile pay-as-you-go ticketing solutions offered capabilities and integration process into existing and future transit system components	

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions of Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
 - [Pricing](#) - Pricing (1).zip - Tuesday January 06, 2026 15:29:29
 - [Financial Strength and Stability](#) - Form 10Q_usio20250930_10q.htm - Friday December 19, 2025 11:50:52
 - [Marketing Plan/Samples](#) - Marketing (1).zip - Tuesday January 06, 2026 15:30:50
 - WMBE/MBE/SBE or Related Certificates (optional)
 - [Standard Transaction Document Samples](#) - Usio Transaction Document Samples (1).zip - Tuesday January 06, 2026 15:32:44
 - [Requested Exceptions](#) - RFP_010726_Transportation_Services_Master_Agreement_USIO Edits 12.9.25.docx - Friday December 12, 2025 09:11:46
 - [Upload Additional Document](#) - Additional Supporting Documents (1).zip - Tuesday January 06, 2026 15:37:06

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Kyle Ruschman, VP, Sales and Business Development, Usio, Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_8_Transportation_Services_RFP_010726 Mon December 29 2025 03:32 PM	<input checked="" type="checkbox"/>	2
Addendum_7_Transportation_Services_RFP_010726 Tue December 23 2025 06:50 PM	<input checked="" type="checkbox"/>	4
Addendum_6_Transportation_Services_RFP_010726 Fri December 19 2025 03:03 PM	<input checked="" type="checkbox"/>	2
Addendum_5_Transportation_Services_RFP_010726 Wed December 17 2025 02:31 PM	<input checked="" type="checkbox"/>	1
Addendum_4_Transportation_Services_RFP_010726 Tue December 16 2025 03:42 PM	<input checked="" type="checkbox"/>	1
Addendum_3_Transportation_Services_RFP_010726 Fri December 12 2025 11:17 PM	<input checked="" type="checkbox"/>	5
Addendum_2_Transportation_Services_RFP_010726 Fri December 5 2025 03:27 PM	<input checked="" type="checkbox"/>	1
Addendum_1_Transportation_Services_RFP_010726 Mon November 17 2025 03:50 PM	<input checked="" type="checkbox"/>	1